

Finding Balance in Private Practice

*and MAYBE
become a TIME
Millionaire*

Pete Williams

Multiple Award-Winning Podiatry Business
Owner and former Time Millionaire





Time

The most valuable commodity

What value do YOU place on it?



An Origin Story

2014

What was the reality in 2014



*Working out of 5
clinical sites*



2 staff members



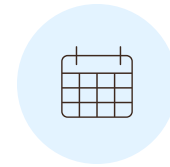
*Working 14-16
hour days*

What was needed....



A Team

A business that did not rely solely on me for income



Time Off

Who or what could help and facilitate this?

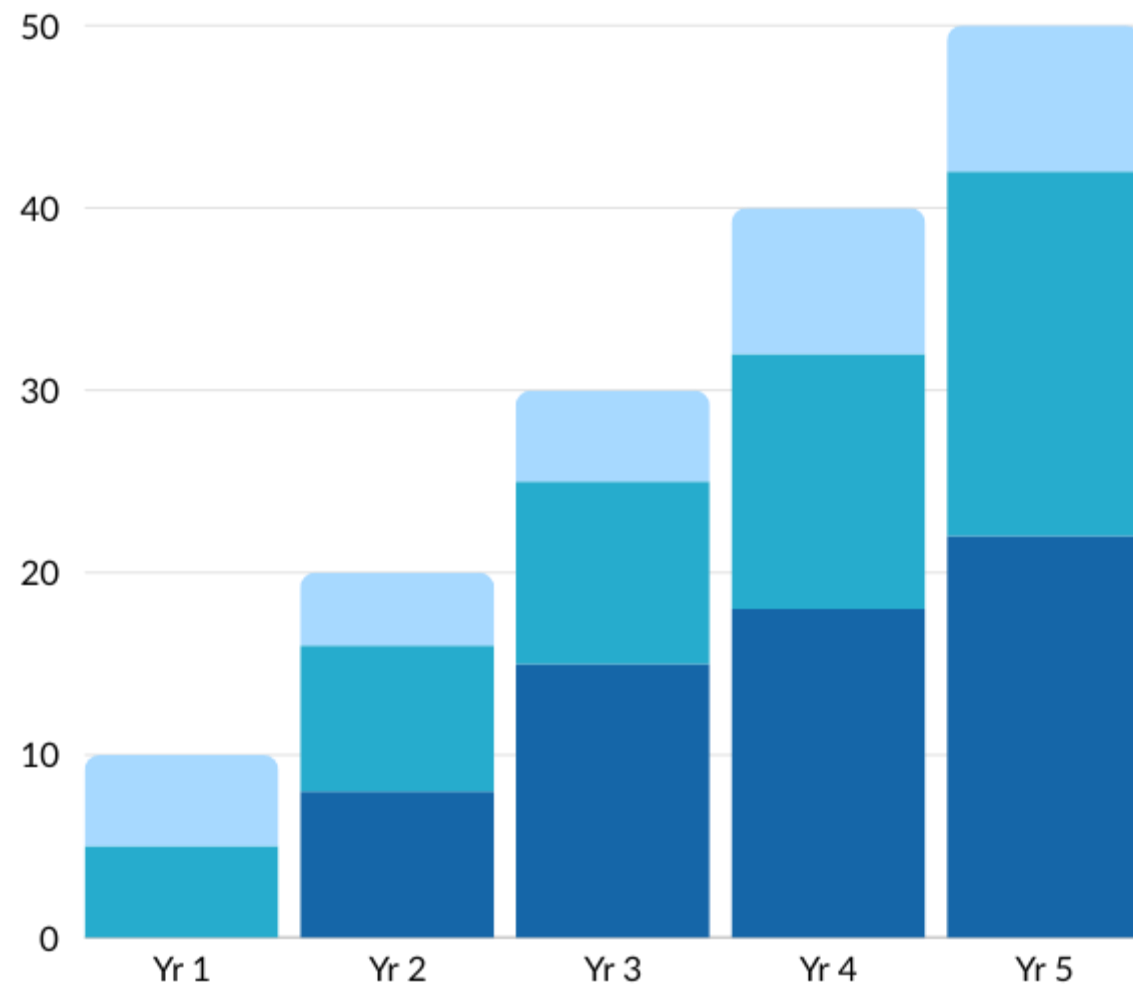


A change in Attitude

Delegation

Where Should You Aim?

Ready. FIRE. Aim?



5 Year Vision - 2020

- Central Site with Satellite clinic in Winchester
- 3 Full time employed Podiatrists
- 2 Full time admin
- T/O £300K+
- Pete - no clinical list; taking all school holidays off

What would my reward be??

When you get there, what will you reward yourself with?

ry: 12th September 2020

ing when you really dig deep to recall the details, just how much has changed
l of time. Who would have thought it possible that my life would look like this w
process of moving away from who I was, where I was and started developing t
wanted. It really is quite humbling to look at what I have achieved, the friends
I've developed
others.

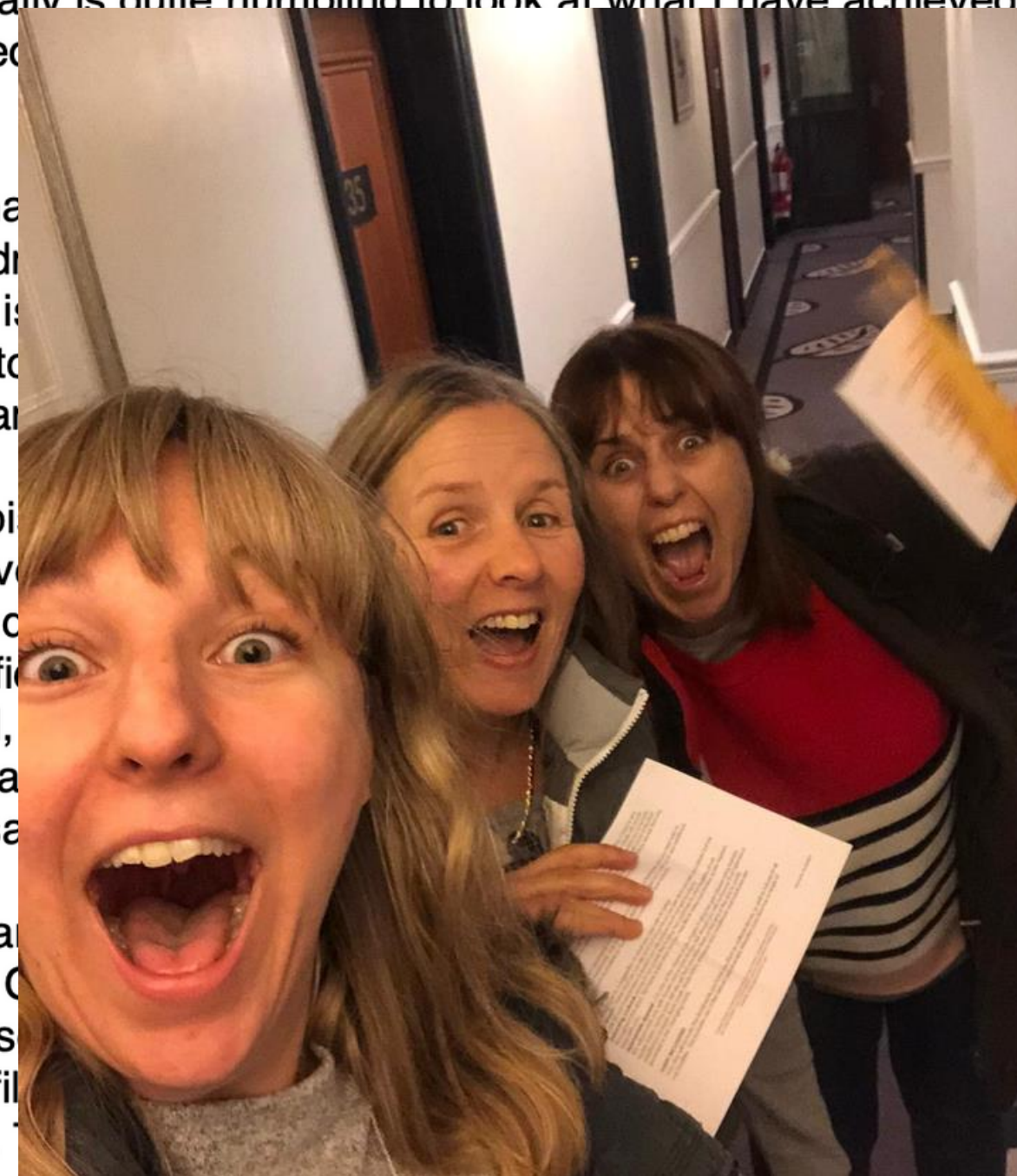
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ch free time to do my own thing and spend time with the boys.

e team were pictured in the Hampshire Chronicle last week. The gait lab got a
d they were really interested in the new technology we're using to enhance rec
e are certainly becoming the best known Podiatry Clinic in northerr: Hampshire
and that will undoubtably become a spring board in the coming months for th
on I have planned.



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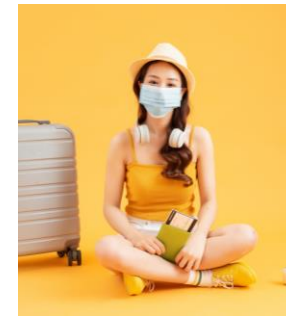
2020 Reality - COVID!



**3 Employed
Podiatrists**



Pete - off the tools



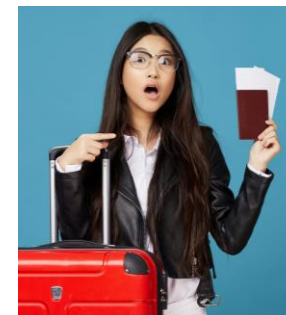
**2 Admin Team
members**



1 Central Clinic



1 Satellite Clinic



T/O £350K

Team Balance



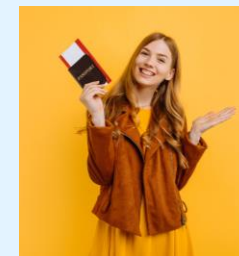
Regular 1-2-1 Meetings



Change in Hours



Excellent Salary



NPS Scores



Type 2 Gratification

When you reach your goal, after the hardest of adversity

Get Help!!

Engage with the experts....

- The Hive
- Royal College
- Jill Woods
- Jonathan Small
- Emily Ball
- Tyson Franklin

etc. etc.





Keeping your Time-Millionaire Status



Cheers!

